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ORDER FORM

BSB07 Training Package Products (All Prices include GST)

NEIS Products (Certificate III in Micro Business Operations BSB30307)

Product Description	ISBN	Standard Price	100 Club*	500 Club**	Quantity	Amount
NEIS Cert III Learner Resource	978 1 921734 34 2	\$140.00	\$126.00	\$119.00		
NEIS Cert III Assessment Materials	978 1 921734 35 9	\$69.00	\$62.10	\$58.65		
NEIS Cert III Trainer Resource	978 1 921734 36 6	\$69.00	\$62.10	\$58.65		

NEIS Products (Certificate IV in Small Business Management BSB40407)

Product Description	ISBN	Standard Price	100 Club*	500 Club**	Quantity	Amount
NEIS Learner Resource	978 1 921305 84 9	\$136.00	\$122.40	\$115.60		
NEIS Assessment Materials	978 1 921305 85 6	\$69.00	\$62.10	\$58.65		
NEIS Trainer Resource	978 1 921305 86 3	\$69.00	\$62.10	\$58.65		

* 100 Club prices apply to organisations purchasing in excess of 100 sets of resources within a 12 month period. Available by negotiation only.

** 500 Club prices apply to organisations purchasing in excess of 500 sets of resources within a 12 month period. Available by negotiation only.

Certificate III in Micro Business Operations BSB30307

Product Description	ISBN	Retail Price*	Wholesale Price**	Quantity	Amount
Certificate III Learner Resource	978 1 921305 87 0	\$150.00	\$127.50		
Certificate III Assessment Materials	978 1 921305 88 7	\$75.00 ^L	N/A		
Certificate III Trainer Resource	978 1 921305 89 4	\$75.00 ^L	N/A		

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Certificate III Small and Micro Business Units

Product Description	ISBN	Retail Price*	Wholesale Price**	Quantity	Amount
BSBSMB301A Investigate micro business opportunities	978 1 921305 90 0	\$36.00	\$30.60		
BSBSMB302A Develop a micro business proposal (includes CD with Business Proposal Proforma and Financial Tables)	978 1 921305 91 7	\$42.00	\$35.70		
BSBSMB303A Organise finances for the micro business (includes CD with Financial Tables)	978 1 921305 92 4	\$42.00	\$35.70		
BSBSMB304A Determine resource requirements for the micro business	978 1 921305 93 1	\$36.00	\$30.60		
BSBSMB305A Comply with regulatory, taxation and insurance requirements for the micro business	978 1 921305 94 8	\$36.00	\$30.60		
BSBSMB306A Plan a home-based business	978 1 921305 95 5	\$36.00	\$30.60		
BSBSMB307A Set up information and communications technology for the micro business	978 1 921305 96 2	\$36.00	\$30.60		
Assessment Materials (All Assessment Materials come with a copyright license for the life of the edition)					
Assessment Materials Unit BSBSMB301A	978 1 921305 97 9	\$75.00 ^L	N/A		
Assessment Materials Unit BSBSMB302A	978 1 921305 98 6	\$75.00 ^L	N/A		
Assessment Materials Unit BSBSMB303A	978 1 921305 99 3	\$75.00 ^L	N/A		
Assessment Materials Unit BSBSMB304A	978 1 921734 00 7	\$75.00 ^L	N/A		
Assessment Materials Unit BSBSMB305A	978 1 921734 01 4	\$75.00 ^L	N/A		
Assessment Materials Unit BSBSMB306A	978 1 921734 02 1	\$75.00 ^L	N/A		
Assessment Materials Unit BSBSMB307A	978 1 921734 03 8	\$75.00 ^L	N/A		

Certificate III Additional BSB07 Unit

Product Description	ISBN	Retail Price*	Wholesale Price**	Quantity	Amount
BSBITU305A Conduct Online Transactions	978 1 921734 49 6	\$36.00	\$30.60		

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Certificate IV Small and Micro Business Units

Product Description	ISBN	Retail Price*	Wholesale Price**	Quantity	Amount
BSBSMB401A Establish legal and risk management requirements of small business	978 1 921734 04 5	\$36.00	\$30.60		
BSBSMB402A Plan small business finances <i>(includes CD with Financial Tables)</i>	978 1 921734 05 2	\$42.00	\$35.70		
BSBSMB403A Market the small business	978 1 921734 06 9	\$36.00	\$30.60		
BSBSMB404A Undertake small business planning <i>(includes CD with Business Plan Proforma and Financial Tables)</i>	978 1 921734 07 6	\$42.00	\$35.70		
BSBSMB405A Monitor and manage small business operations	978 1 921734 08 3	\$36.00	\$30.60		
BSBSMB406A Manage small business finances	978 1 921734 09 0	\$36.00	\$30.60		
BSBSMB407A Manage a small team	978 1 921734 10 6	\$36.00	\$30.60		
BSBSMB408B Manage personal, family, cultural and business obligations	978 1 921734 11 3	\$36.00	\$30.60		
BSBSMB409A Build and maintain relationships with small business stakeholders	978 1 921734 12 0	\$36.00	\$30.60		
Assessment Materials <i>(All Assessment Materials come with a copyright license for the life of the edition)</i>					
Assessment Materials Unit BSBSMB401A	978 1 921734 13 7	\$75.00 ^L	N/A		
Assessment Materials Unit BSBSMB402A	978 1 921734 14 4	\$75.00 ^L	N/A		
Assessment Materials Unit BSBSMB403A	978 1 921734 15 1	\$75.00 ^L	N/A		
Assessment Materials Unit BSBSMB404A	978 1 921734 16 8	\$75.00 ^L	N/A		
Assessment Materials Unit BSBSMB405A	978 1 921734 17 5	\$75.00 ^L	N/A		
Assessment Materials Unit BSBSMB406A	978 1 921734 18 2	\$75.00 ^L	N/A		
Assessment Materials Unit BSBSMB407A	978 1 921734 19 9	\$75.00 ^L	N/A		
Assessment Materials Unit BSBSMB408B	978 1 921734 20 5	\$75.00 ^L	N/A		
Assessment Materials Unit BSBSMB409A	978 1 921734 21 2	\$75.00 ^L	N/A		

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Certificate IV Additional BSB07 Units

Product Description	ISBN	Retail Price*	Wholesale Price**	Quantity	Amount
BSBCUS401A Coordinate implementation of customer service strategies	978 1 921734 24 6	\$37.00	\$31.45		
BSBFIA402A Report on financial activity (includes CD with Financial Tables/ Record Keeping Forms)	978 1 921734 22 9	\$43.00	\$36.55		
BSBMKG413A Promote products and services	978 1 921734 23 6	\$37.00	\$31.45		
Assessment Materials (All Assessment Materials come with a copyright license for the life of the edition)					
Assessment Materials Unit BSBCUS401A	978 1 921734 27 4	\$75.00 ^L	N/A		
Assessment Materials Unit BSBFIA402A	978 1 921734 25 0	\$75.00 ^L	N/A		
Assessment Materials Unit BSBMKG413A	978 1 921734 26 7	\$75.00 ^L	N/A		

Certificate IV in Small Business Management BSB40407 – New Business –

Product Description	ISBN	Retail Price*	Wholesale Price**	Quantity	Amount
Certificate IV in Small Business Management BSB40407 – New Business – Learner Resource	978 1 921734 28 1	\$150.00	\$127.50		
Assessment Materials for Certificate IV in Small Business Management BSB40407 – New Business –	978 1 921734 29 8	\$75.00 ^L	N/A		
Certificate IV Trainer Resource – New Business –	978 1 921734 30 4	\$75.00 ^L	N/A		

Certificate IV in Small Business Management BSB40407 – Established Business –

Product Description	ISBN	Retail Price*	Wholesale Price**	Quantity	Amount
Certificate IV in Small Business Management BSB40407 – Established Business – Learner Resource	978 1 921734 31 1	\$150.00	\$127.50		
Assessment Materials for Certificate IV in Small Business Management BSB40407 – Established Business –	978 1 921734 32 8	\$75.00 ^L	N/A		
Certificate IV Trainer Resource – Established Business –	978 1 921734 33 5	\$75.00 ^L	N/A		

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